Department of Tourism

Agency Dashboard Performance

Economic Development

Increase the economic impact of visitor spending on Wisconsin's economy

Metric Definition The total of of direct, indirect and induced visitor spending.

Goal Met	Current	Previous	Target	Trend
~	\$20.0 billion	\$19.3 billion (2015)	\$20 billion	+

Reporting Cycle Annual (calendar year)

Additional Details Spending is defined as follows: direct (visitor spending on recreation, lodging, re

and attractions); indirect (expenditures to business sectors that support tourism wholesalers, farmers, publishing); and induced (benefits to the economy as tour employees spend money earned in the local economy). Research is conducted b Longwoods International and Tourism Economics and will be available next quar

2016.

Generate earned media to promote travel opportunities in WI

Metric Definition Value of media coverage earned based on cost to buy an ad in the same space.

Goal Met	Current	Previous	Target	Trend
~	\$82.0M	\$50.3 million	\$62 million	†

Reporting Cycle Quarterly (April 1, 2017-June 30, 2017)

Additional Details Target is annual. This has an impact on the state economy, job creation, and elev

budget to be competitive with other states. There are seasonal fluctuations in m

coverage.

Increase visitor spending from international markets

Metric Definition Economic impact/visitor spending of international and Canadian visitors.

Goal Met	Current	Previous	Target	Trend
>	\$650 million	\$550 million (2015)	\$700 million	†

Reporting Cycle Annual (calendar year)

Additional Details Research is conducted by Longwoods International and Tourism Economics and

next quarter.

Increase economic impact of meetings, conventions, and sporting events

Metric Definition Increase the number of sales leads generated through shows attended.

Goal Met	Current	Previous	Target	Trend
×	79	68	100	1

Reporting Cycle

Annual (calendar year)

Additional Details

This is a tourism industry cooperative effort with the destination interested in homeetings, conventions, and sporting events. There are fluctuations depending of season.

Reform and Innovation

Fans who like Travel WI Facebook page

Metric Definition Number of fans who like the Travel WI Facebook Page.

Goal Met	Current	Previous	Target	Trend
>	456,615	447,323	450,000	†

Reporting Cycle
Additional Details

Quarterly (April 1, 2017-June 30, 2017)

Social media is an effective communication channel and consumers expect bran

provide information in this manner. There are seasonal fluctuations and are dep marketing plans.

Increase visits to travelwisconsin.com

Metric Definition People who visit <u>travelwisconsin.com</u> for events, articles, and seasonal reports.

Goal Met	Current	Previous	Target	Trend
×	1.9 million	1.9 million	2 million	\leftrightarrow

Reporting Cycle

Quarterly (April 1, 2017-June 30, 2017)

Additional Details Traditional marketing along with innovative email, digital, and content marketing

driving traffic to our website to get more information. There are seasonal fluctua

number is up from the same period last year.

Efficient and Effective Services

Customer service training

Metric Definition Number of individuals trained in customer service.

Goal Met	Current	Previous	Target	Trend
~	751	481	265	†

Reporting Cycle

Quarterly (April 1, 2017-June 30, 2017)

Additional Details Exceptional customer service enhances the visitor experience in Wisconsin. Peop

come from many economic sectors including health care, finance and insurance.

Community tourism assessments

Metric Definition Number of completed destination assessments.

Goal Met	Current	Previous	Target	Trend
×	1	1	3	1

Reporting Cycle Quarterly (April 1, 2017-June 30, 2017)

Additional Details Through a strategic planning process, tourism amenities are identified and devel

projects planned.

Customer/Taxpayer Satisfaction

Decrease time spent by grant applicants on preparing and submitting grants

Metric Definition Average rating on a scale of 1-5 of the ease of use of the online grant application

Goal Met	Current	Previous	Target	Trend
~	4.62	n/a	4.50	†

Reporting Cycle Quarterly (April 1, 2017-June 30, 2017)

Additional Details A new system for online grant submission launched in July 2015. Tourism awards

new and existing events, sales promotions, destination marketing, sports, meeticonvention promotion, and for the Tourism Information Center.

Open and Transparent Government

Total number of public records requests received

Metric Definition Total number of public records requests received from 12am CST, April 1, 2017 t

Current	Previous	Trend
0	N/A	N/A

Reporting Cycle Quarterly (April 1, 2017 - June 30, 2017)

Additional Details Executive Order #235 requires agencies to post public records metrics. Requests

received verbally or in writing and are logged by the agency when received. This quarter reporting this metric. Previous and trend will not be available until the n

reporting cycle.

Total number of public records requests completed

Metric Definition Total number of public records requests completed from 12am CST, April 1, 201

Current	Previous	Trend
0	N/A	N/A

Reporting Cycle Quarterly (January 1, 2017 - March 31, 2017)

Additional Details Executive Order #235 requires agencies to post public records metrics. Complete means no further action is required by the agency. Requests completed during the second seco

reporting cycle may have been initiated during a previous quarter. This is the firs reporting this metric. Previous and trend will not be available until the next reporting the second second

Average time taken to fulfill public records requests

Metric Definition Total time taken (in business days) to fulfill public records requests divided by th

Goal Met	Current	Previous	Target	Trend	
n/a	n/a	N/A	Set by Agency	N/A	
Reporting Cycle	Rolling average updat	Rolling average updated quarterly (April 1, 2017 - June 30, 2017)			
Additional Details	Executive Order #235	Executive Order #235 requires agencies to post public records metrics. This met			
	requests fulfilled this	requests fulfilled this quarter although the requests may have been initiated in a			
	quarter. Weekends, le	quarter. Weekends, legal holidays, time spent waiting due to an open investigat			
	assessment, time spent waiting for payment of invoices, and time spent waiting				
	clarification from req	uestor are not counted	d in total business day	ys. Requests rec	

Percentage of public records requests acknowledged within one business day

Metric Definition Percentage of <u>public records</u> requests sent to the agency's primary public request and acknowledged by the next business day (received from 12am CST, April 1, 20 through 11:59pm June 30, 2017).

Goal Met	Current	Previous	Target	Trend
n/a	n/a	N/A	100%	N/A

Reporting Cycle Additional Details

Quarterly (April 1, 2017 - June 30, 2017)

This does not include requests sent via channels other than the primary public re inbox. Acknowledged is defined as a response sent back to requestor by the nex day. Business days do not include weekends or legal holidays. This is the first quareporting this metric. Previous and trend will not be available until the next reporting the next reporting this metric.

Percentage of current employees completing public records training

Metric Definition Percentage of current employees that completed public records training by Maneach calendar year.

Goal Met	Current	Previous	Target	Trend
~	100%	N/A	100%	N/A
Reporting Cycle		-		

Reporting Cycle Annual (March 1, 2016 - February 28, 201 **Additional Details** Public records training is available to state

Public records training is available to state employees via our enterprise learning management system. All state employees (permanent, project, and limited term required to complete this training. This metric is measured annually on March 1 employees that started before February 1. Data does not include employees who completed the training, but left employment before the end of the reporting cycle the first reporting cycle. Previous and trend will not be available until the next recycle.

Percentage of new employees completing public records training

Metric Definition Percentage of new employees that completed public records training with 30 ca

of their start date.

Goal Met	Current	Previous	Target	Trend
	100%	N/A	100%	N/A

Reporting Cycle Rolling average updated quarterly (April 1, 2017 - June 30, 2017)

Additional Details	Public records training is available to state employees via our enterprise learning
	management system. All new state employees (permanent, project, and limited
	required to complete the training within 30 calendar days of their start date. Thi
	quarter reporting this metric. Previous and trend will not be available until the n
	reporting cycle.

Percentage of exiting employees that received notice of public records retention obligations

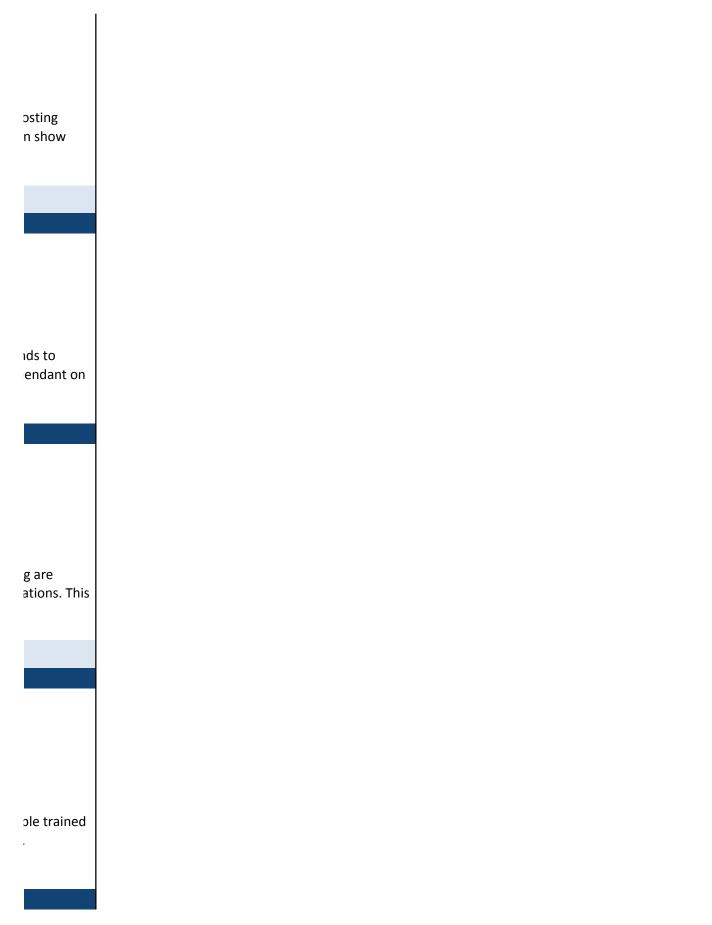
Metric Definition	Percentage of exiting of	Percentage of exiting employees that received notice of public records retention			
Goal Met	Current	Previous	Target	Trend	
~	100%	N/A	100%	N/A	
Reporting Cycle	Quarterly (April 1, 2017 - June 30, 2017)				
Additional Details	It is required that all exiting employees receive notice of public records retention obligations on or before last day of employment. This is the first quarter reporting metric. Previous and trend will not be available until the next reporting cycle.				

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